

FINANCIAL ANALYSIS WORKSHEET    Cost Center _____    Period _____				
REVENUE ELEMENTS	Variance	Var %	Current YTD/ Prior YTD Trend	Proposed Management Actions/Briefing Items:
Resale Revenue				
Program Revenue				
Commissions				
Other Revenue				
*** REVENUE				
COST ELEMENTS	Variance	Var %	Current YTD/ Prior YTD Trend	Proposed Management Actions/Briefing Items:
Cost of Goods Sold				
Salaries & Benefits				
Supplies				
Depreciation—Local				
Maintenance				
Entertainment				
Contractual				
Utilities				
Advertising & Promotions				
Awards & Prizes				
Alloc. Empl. Benefits/Ins Cost				
Other Expenses				
Total UFM Exp. Offset				
***EXPENSE				
REVENUE / COST ELEMENTS	Variance	Var %	Current YTD/ Prior YTD Trend	Proposed Management Actions/Briefing Items:
PROFIT / LOSS				
SELF SUFFICIENCY				
Notes:				